



Ordering and Invoicing Change Notification

Dear Valued Newell Brands Supplier,

We are pleased to announce a new initiative to streamline our procurement and accounts payable processes. **Newell Brands is partnering with SAP Ariba®** to fulfill our vision of moving away from paper and manually transmitted documents. Ariba has been transforming the global procurement landscape for businesses of all sizes for decades, and we are excited to begin streamlining our connected Procure-to-Pay process via this technology enabler.

- **What does this mean for you?**

Conducting business on the Ariba Network will be required and your purchase orders, order confirmations, ship notices and invoices will soon be transmitted using this platform. One of the reasons we selected SAP Ariba is that it brings our suppliers many benefits such as real-time PO delivery, use of online catalogs, invoice automation, and potential new business opportunities on the Ariba Network.

- **Is there a cost associated with this initiative?**

Suppliers new to the Ariba Network generally start transacting on the Ariba Network for free, though based on the volume of transactions you do on the Network (across all customer relationships) you may be eligible for fees. Any potential fees may be offset by the many benefits of the Ariba Network mentioned prior. To learn more please visit [SAP Ariba Subscriptions and Pricing](#).

- **When will this take effect?**

In the coming weeks, Ariba will send you important communications and instruction for joining the Ariba Network, if your company has not already. This includes establishing a trading relationship with Newell Brands on the Ariba Network and configuring your Ariba Network account, if needed. We appreciate your prompt action (within 5 days of receipt) on all communications and requests regarding this initiative. We are targeting a cutover date from your existing AP process in July 2020.

- **How can you learn more about the Newell Brands and SAP Ariba partnership?**

You can learn more about SAP Ariba and the specific details about this initiative by registering for a web-based supplier summit. Attendance is highly encouraged as you will have the opportunity to participate in a live Q&A with experts from both SAP Ariba and Newell Brands. Summit options details below:

Summit Title	Date	Time	Registration
Newell Brands Supplier Summit – Ariba Enablement <i>(Option 1)</i>	Monday, March 09, 2020	11:00 AM – 12:00 PM EST	Register Here
Newell Brands Supplier Summit – Ariba Enablement <i>(Option 2)</i>	Thursday, March 12, 2020	2:00 PM – 3:00 PM EST	Register Here

We believe this shift will strengthen our business relationship and allow for more robust collaboration and purchasing capabilities. We are cognizant that this notification may not be delivered to the correct person within your organization, if this is the case, please forward along to most appropriate person (usually the person/group that is receiving purchase orders and/or creating electronic invoices) and copy SupplierEnablement.Ariba@newellco.com so we can provide further communication to the correct channel.

Kind Regards,
Newell Brands Enablement Team
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